1. Name of person conducting interview:

	Response Count
	11
answered question	**11**
skipped question	**0**

2. Person interviewed: years in practice

	Response Percent	Response Count
1 year or less	0.0%	0
2-3 years	0.0%	0
4-5 years	9.1%	1
6-10 years	27.3%	3
10+ years	**63.6%**	**7**
answered question		**11**
skipped question		**0**

3. Person interviewed: type of employment

	Response Percent	Response Count
Government	18.2%	2
Non-profit	9.1%	1
In house	9.1%	1
Large firm	27.3%	3
Medium firm	9.1%	1
Small firm	**36.4%**	**4**
Solo	0.0%	0
Other	0.0%	0
	answered question	**11**
	skipped question	**0**

4. Person interviewed: primary field of practice

	Response Percent	Response Count
Criminal - prosecution	0.0%	0
Criminal - defense	9.1%	1
Family	9.1%	1
Real estate	0.0%	0
Wills & Estates	0.0%	0
Tax	0.0%	0
Civil litigation	**54.5%**	**6**
Corporate	18.2%	2
Government	9.1%	1
General practice	27.3%	3
Other	0.0%	0
	answered question	**11**

NIFTEP-Spring 2009

First example of ethical problem a 1st year lawyer should be able to identify and resolve.

	Response Frequency	Response Count
	100.0%	11
	100.0%	11
	answered question	**11**
	skipped question	**0**

	Specific example:	
1	Forming attorney/client relationship in first call	A cold call asks for informal legal advice
2	Conflicts	Prior represenation of adverse party
3	Client billing	Accurately reporting billable time
4	Client Confidentiality	In the office but not out in public, e.g., a softball game.
5	Representing a client's former adversary.	Suit resolved favorably for client; adversary then hires firm.
6	Properly screen for conflicts of interest.	In a large firm setting with numerous clients, a 1st year associate must know how to screen for conflicts if and when a new client opportunity presents itself.
7	When a Client Asks you to do something unethical.	Example - a realtor, builder or buyer/seller asks you to falsify informaiton on a HUD-1 closing statement
8	How to screen for conflicts of interest	For small firms or solo practitioners, having a good system of conflict checks in place
9	How to screen for conflicts of interest	For small firms or solo practitioners, having a good system of conflict checks in place
10	Manage your client's expectations	You take a case because it appears to be a good one, but discovery reveals that your client will probably lose - be honest with your client, don't leave them with unrealistic expectations
11	The "Hash Pipe" Problem	Direct quote from lawyer being interviewed "Your client tells you that he fears a search of his home, so he gives you his hash pipe, his weed stash and tells you to keep it for a few days until he reclaims it"

NIFTEP-Spring 2009

Second example of ethical problem a 1st year lawyer should be able to identify and resolve.

	Response Frequency	Response Count
	100.0%	11
	100.0%	11
	answered question	**11**
	skipped question	**0**

	One sentence description:	Specific example:
1	Client perjury	"I might have fooled around," stated in depo., but denies adultery at trial.
2	Sources of Money	Retainer paid in cash, with probably illegally obtained funds
3	Conflict to interest	New client that want sue a former client
4	Party calls directly.	Party called on the phone unexpected.
5	Lawyer becomes fact witness against client	Cab Company case; lawyer called to testify about presence of a meter.
6	Handle clients who are reluctant to reveal discoverable inform	A client is hedging about revealing arguably discoverable information because they view it as potentially adverse to their cause.
7	Another lawyer violates disciplinary rules	As local bar association treasurer, you notice that a colleague pays her local bar dues with her firm trust account check - what should you do?
8	Judges refusal to sanction an unprofessional or unethical atto	You report discovery abuse and or unprofessional behavior to a Judge, who does nothing about it except warn both parties against using the court's time for such matters.
9	Judges refusal to sanction an unprofessional or unethical atto	You report discovery abuse and or unprofessional behavior to a Judge, who does nothing about it except warn both parties against using the court's time for such matters.
10	Your Client Commits Perjury	You interview your client, and then they tell a completely differenct version during deposition or on the stand - what do you do?
11	The Unethical Boss	Your supervising attorney at work tells you to do something clearly unethical, if not illegal, and tells you "don't worry about it" - do you turn in the person who signs your paycheck?

NIFTEP-Spring 2009

Third example of ethical problem a 1st year lawyer should be able to identify and resolve.

	Response Frequency	Response Count
	100.0%	7
	100.0%	7
	answered question	**7**
	skipped question	**4**

	One sentence description:	Specific example:
1	When to invoke spousal privilege.	Hiding marital estate assets from a nongovernmental third party, e.g. debt collector.
2	Destruction of evidence	"only you and I know this document exists."
3	Client solicitation	How to properly market firm to obtain new clients
4	Ex parte communications with the judge	!st year associate presented order without notifying the other side.
5	How to approach a fellow attorney who has su	One should learn how and when to approach a colleague who has abuse or stress issues that affect job performance.
6	A Judge Acts in an unprofessional manner	You witness a Judge, before whom you have many pending cases, telling another lawyer that the Judge is close to, how to plead one of his cases and that the decision will be in that lawyer's favor
7	Your Client Won't Pay	Your client refuses to pay your bill and wants all of their original material out of the case file - you have to know the rule on what you can and cannot keep.